

# Enabling Innovation in Vietnam

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A photograph of two women standing outdoors, looking at a smartphone together. The woman on the left has long dark hair and is wearing a light pink jacket. The woman on the right has curly dark hair and is wearing a grey cardigan over a white turtleneck and a light pink scarf. They are both smiling and looking at the phone. The background is a blurred outdoor setting with palm trees.

Qualcomm

# A leader in mobile innovation for over 30 years

Transforming how the world connects,  
computes and communicates

R&D engine for  
the mobile industry

**\$58+ Billion**

in cumulative R&D

**20%+**

of revenue spent on R&D  
annually since 2006



# Mobile has made a leap every ~10 years

Mobile voice communication



1980s

Analog voice

AMPS, NMT,  
TACS

Efficient voice to reach billions



1990s

Digital voice

D-AMPS, GSM,  
IS-95 (CDMA)

Focus shifts to mobile data



2000s

Wireless Internet

CDMA2000/EV-DO  
WCDMA/HSPA+,

Mobile broadband and emerging expansion



2010s

Mobile broadband

LTE, LTE Advanced,  
Gigabit LTE

A unified future-proof platform



2020s

Wireless Edge

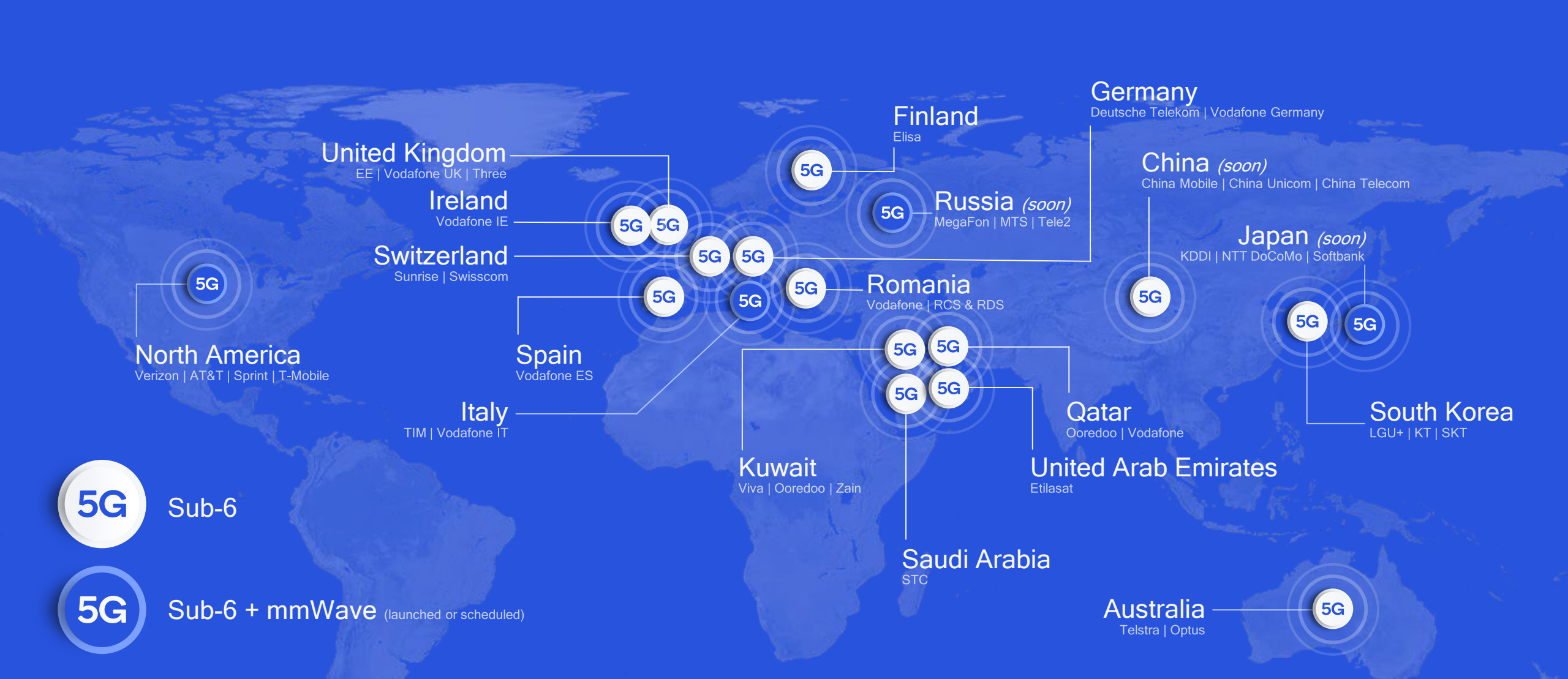
5G New Radio  
(NR)





5G's flexibility and capacity will drive transformation across many industries





5G global rollout

30+ launched in 6 months  
Faster than 4G

# Driving the 5G expansion

Our technology inventions drove the 5G foundation

Rel.15  
eMBB expansion

Industrial IoT with eURLLC

5G NR C-V2X, smart transportation

Future verticals, services, devices

Shared / unlicensed spectrum

New device classes like boundless XR

Automotive

New device classes like tethered XR

Smartphones

Rel.16-17

Laptops

Fixed wireless access

Private networks

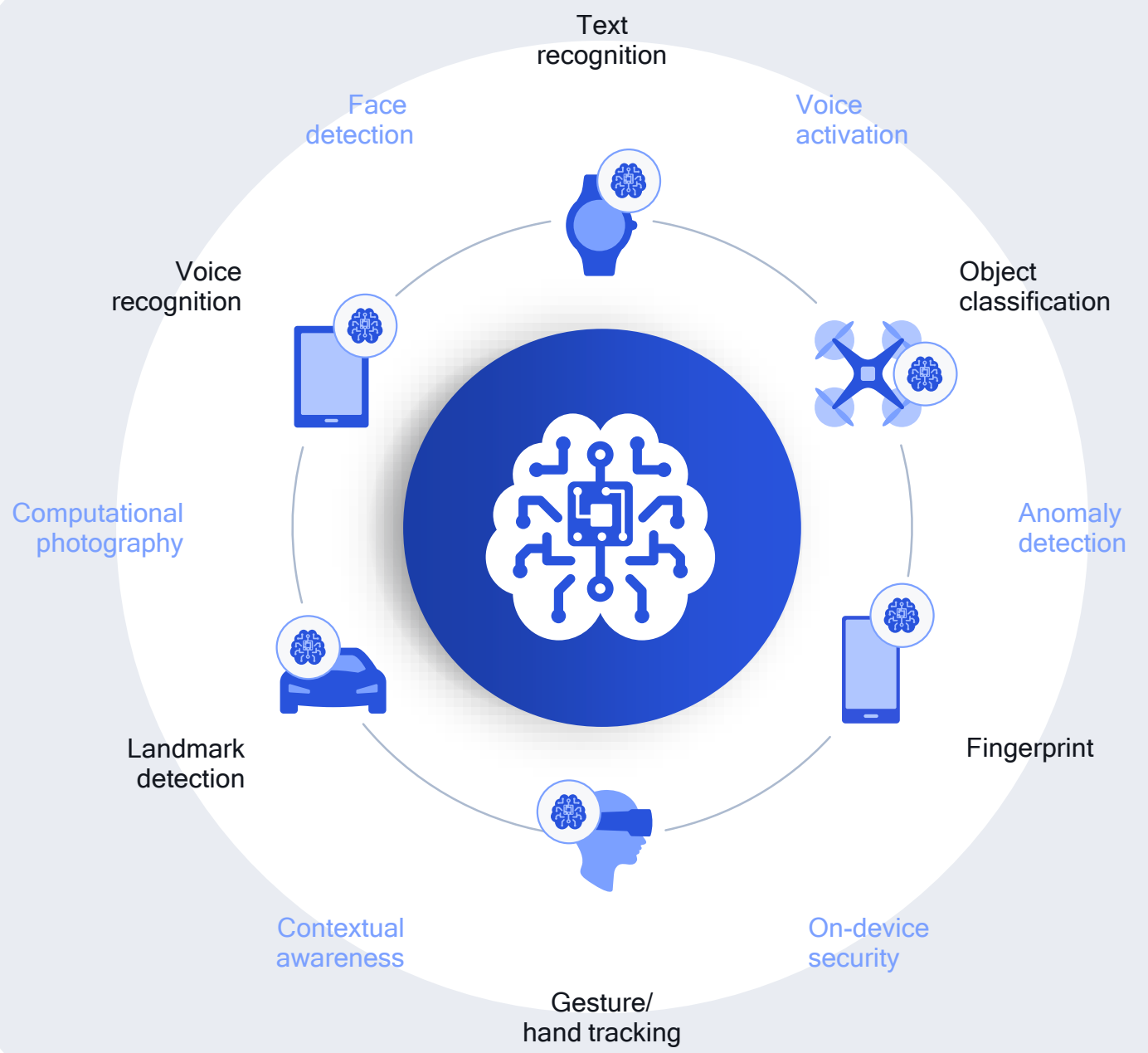
5G massive IoT

5G broadcast

mmWave evolution, indoor, enterprises

Sub-6 GHz evolution, new use case

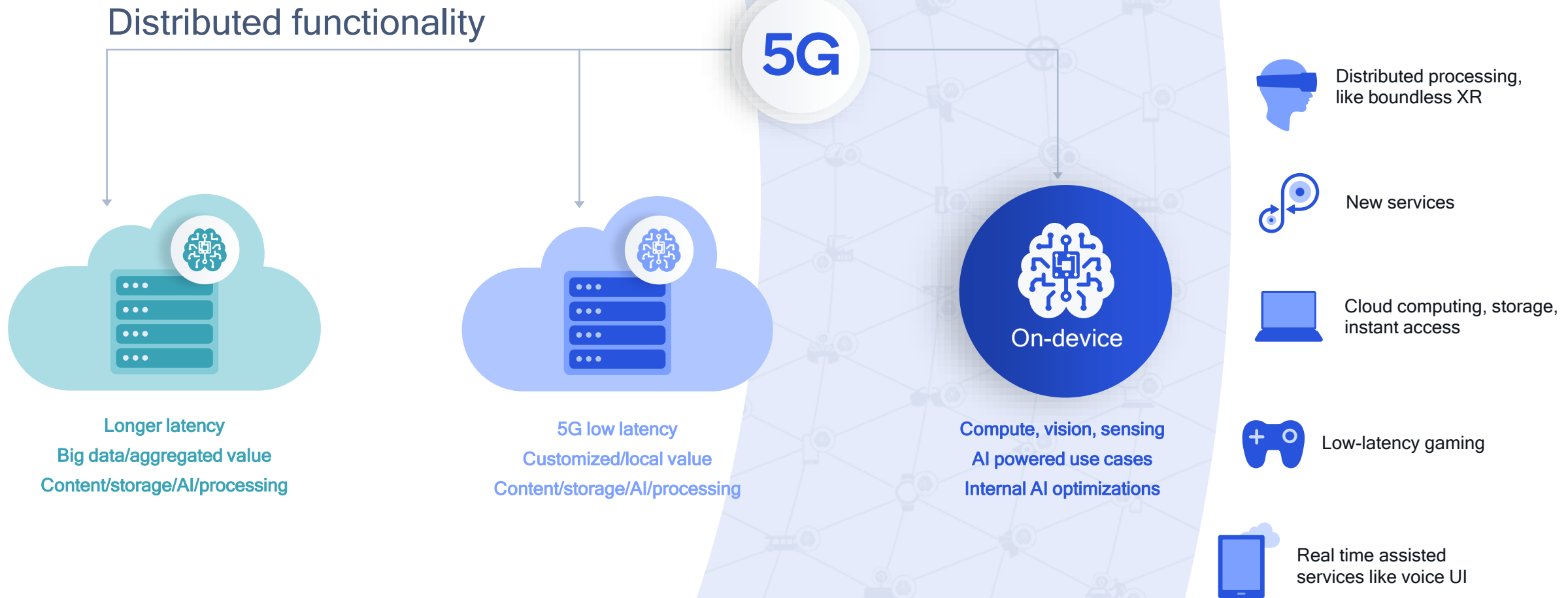




# On-device AI use-cases today



# Enriched user experiences, new use case, new verticals





Fueling a new era of connected intelligence:

# Industrial IoT

On-device intelligence



Completion

Serial: AZ71238109379ZD12H  
Model: AH213  
Shipping to: Detroit, MI

Real-time supply chain and progress updates

5G NR  
Private network

Ultra-reliable, low-latency wireless connection

Dynamic factory reconfigurability

Weld strength

98.2%



## Enhanced mobile broadband

### Head mounted display

#### Augmented Reality

Latency: 10 ms  
Availability: 99.9%  
Rate: Gbps-Mbps

### Handheld terminal

#### Safety functions

Latency: 10 ms  
Availability: 99.9999%  
Rate: Mbps-kbps

### Security camera

Latency: 50ms  
Availability: 99.9%  
Rate: Mbps

## Massive IoT

### Sensors

**Process Monitoring**  
Latency: 100 ms  
Availability: 99.99%  
Rate: kbps

### Automated guided vehicle (AGV)

Latency: 20ms  
Availability: 99.9999%  
Rate: Mbps

### Industrial robot

#### Motion control

Latency: 1 ms  
Availability: 99.9999%  
Rate: Mbps-kbps

### Edge computing and analytics

## Ultra-reliable low-latency





RSU with AI-based camera



RSU with AI-based camera



Traffic hazard warning

AI-based camera detects hazards and alerts

Road safety

V2V/V2I: Intersection assist, non-line of sight warning



V2V

C-V2X direct communication

Pedestrian alert

Traffic light detects crossing and alert cars via I2V



I2V

V2P

On-device intelligence

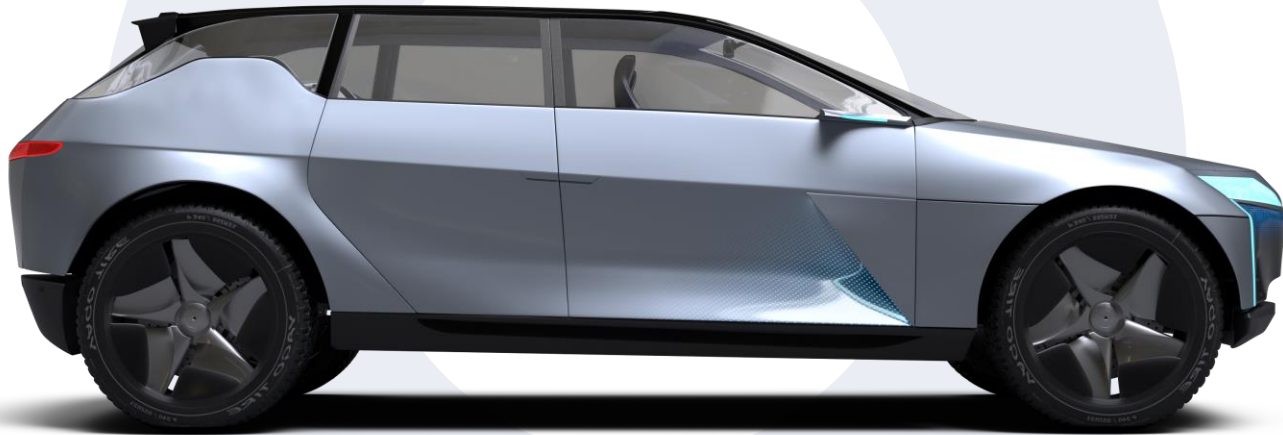
Key for cars to act with immediacy

# Evolving 5G for smart transportation



# 5G NR C-V2X

Brings new benefits



Increased situational awareness

Sensor sharing

Coordinated driving / intention sharing

Real-time infrastructure updates



## Advanced safety

Real-time situation awareness and sharing of new kinds of sensor data take safety to the next level



## Faster travel / energy efficiency

More coordinated driving for faster travel and lower energy usage



## Accelerated network effect

Sensor sharing and infrastructure deployment bring benefits, even during initial deployment rollouts

# Enabling Wireless Innovation in Vietnam





## Technologies

- Cellular (5G, 4G, NB-IOT)
- Connectivity (WiFi-6, BT5.0)
- Hardware and RF Design
- Machine Learning and AI
- Smart Cameras and Vision
- Security
- Certification and Manufacturing
- Export Market Know How

## Enablement Mechanisms

- In-country Engineering
- Advanced Labs
- Advanced Topics Training
- System/Module Reference Designs
- Rapid Prototyping
- Operator launch and optimization
- Incubation, Research Enablement

## Vietnamese Partners

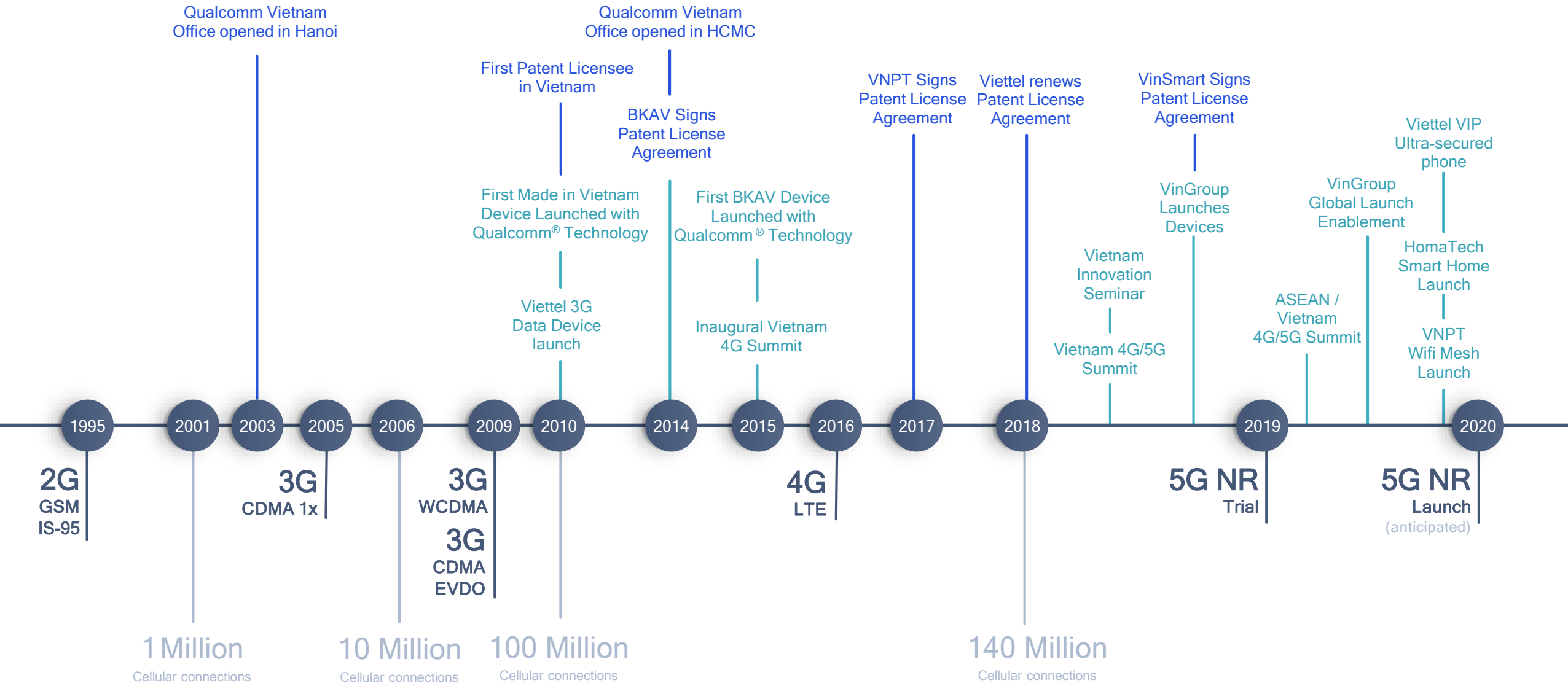
- VinSmart
- BKAV
- Viettel/M1
- VNPT
- Homatech
- G-Innovations
- Samsung Vietnam



Enabling Vietnam's wireless ecosystem  
Knowledge transfer and capability development







# Enabling Vietnam's wireless ecosystem across 'G's







# Thank you

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